

Robert D. Wray

Entrepreneur, Small business owner, Technologist

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Companies Founded **mp3Car.com in 2004**

A technical community web site and mobile computing systems integrator, with over one million visitors per month. This is now the largest vehicle & mobile computing website in the world. It has over 1,300,000 posts and community contributions. I personally supervise the editorial content of the site, which concerns the design and integration of mobile computing systems for vehicles of all sorts, and provide advice on installation and systems deployment. The company is a mobile technology partner for Intel, Microsoft, Toyota, and others. It features a mobile technology video blog, in which I discuss emerging technologies. With revenues of over \$2.3 million annually, mp3Car has employed 15 people at peak times. More information is available at www.mp3car.com

Innovative Technology in 1997

The first business I founded, Innovative Technology continues to provide IT consulting, sales, installation and trouble-shooting services for 200 Maryland businesses. It has a staff of 3 and annual sales in excess of \$375,000. This company was founded to solve the unique needs of small Maryland businesses that were being neglected by large fortune 500 technology providers. We love the unique challenges, variety, and passion of small business owners. More information is available at www.innovateusa.com

- Skills**
- Providing entrepreneurship and small business management
 - Specializing in technical conflict resolution
 - Fixing computers, software, and complicated system and network failures
 - Public Speaking
 - Using social media and the internet to create active communities

- Professional Accomplishments**
- Founded 2 successful technology companies in business since 1997 and 2004
 - Secured funding for software startup & business growth
 - Gained international video and print media exposure, including Wall Street Journal, New York Times, USA Today, Fast Company, Popular Science, Others
 - Planned and executed several ground breaking technology demos and keynotes held by industry leaders like Intel, BMW & Volkswagen
 - Through the ITC team, managed the technology needs of 200 Maryland businesses with over 1,500 Workstations for 13 years
 - Recently, in just 30 days, used a blend of social media to raise \$100,000 for Haiti earthquake victims. More information at carolandtominhaiti.com

Personal interests Technology, sailing, biking, running, rock climbing
Regular personal and business travel including Russia, China, Taiwan, Europe, others
Making Baltimore better through activism and involvement

References Personal references available upon request